Re

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RICHARD L. STIRLEN
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Mr. Gary Cates
Philip Morris U.S.A.
14000 Quail Springs Parkway
Plaza 1, Suite 550
Oklahoma City, OK 73134

Dear Gary:

Many thanks for allowing me to spend the day with you and giving me a great introduction to Oklahoma.

I certainly got a new appreciation of the tremendous challenges you face everyday in your jobs and the intensity of the competitive pressures we all face. However, in spite of all the obstacles with your dedication and resourcefulness, I'm confident we will continue to win.

Thanks again for everything, and if you ever get to New York, please give me a call. See you soon.

Cordially,

RS/em

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